



### Join IPB-meet the market in China

Following the rapid development of high technology and new material industries in China, the demand for powder and bulk technologies and applications is constantly growing.

IPB is the only international trade fair in the field of powder, granule and bulk solids technology held by the Chinese Society of Particuology and supported by the POWTECH, Germany, which is the world's leading powder/bulk exhibition.

IPB focuses on the latest products and its supporting programs present the new technologies in fields such as: particle preparation, grading, dispersion, surface modification, separation, storage, transportation, packaging, mixing, granulation and particle measurement and many others.

**More information @ [www.ipbexpo.com](http://www.ipbexpo.com)**

### Product group

- **Basic mechanical processing technologies**  
Size reduction, mixing, separating, screening, filtering, drying of powders and bulk solids
- **Plant engineering and processing components**  
Dosing, emptying, conveying, transporting, storage, vacuum plants, pipe technology, recycling plants, weighing, packaging & filling
- **Particle analysis and characterization**  
Particle analysis, sampling equipment, laboratory instrument
- **Nano particle technologies**
- **Measurement and control**  
Displays, flow meters, pressure gauges, level indicators, process controls
- **Safety and environmental technologies**  
Industrial fire protection, electrical explosion protection, non-electrical explosion protection, process safety, emission protection, workplace safety
- **Services**  
Engineering offices, research institutes, universities and technical publications



### Structural data of IPB 2012

	Total	China	International*
Exhibitors	162	135	27
Net exhibition space in m <sup>2</sup>	2,254	2,122	132
Visitors	6,875	6,498	377

**Date:**  
October 15-17, 2013

**Venue:**  
International Exhibition Centre  
INTEX Shanghai China

**Time:**  
October 15-16, 2013  
09:00 – 16:30

October 17, 2013  
09:00 – 15:00

**Frequency:**  
Annual

**Organizer:**  
NürnbergMesse China Co., Ltd.  
Chinese Society of Particuology

**Supporter:**  
Shanghai Society of Particuology  
JiangSu Society of Particuology

**Overseas partner:**  
The Association of Powder  
Process Industry and Engineering,  
JAPAN

A powerful combination - the  
**POWDER & BULK NETWORK** Profit  
from the business network for experts!

More information at  
[www.powderbulknetwork.com](http://www.powderbulknetwork.com)

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支持 / Powered by  
**POWTECH**  
Nuremberg, Germany



### Facts and figures of 2012

#### Visitor Analysis

- By fields of Industry  
Chemical 29.7%, Mechanical and plant engineering 11.7%, Pharmaceuticals 9.4%, Food and feed manufacturers 9.9%, Plastic and rubber manufacturers 7.6%, Recycling and environmental plant manufacturer 5.7%, Mining industry 6.2%, Building material manufacturers 4.5%, Energy 3.6%, Glass, ceramic and mineral products manufacturer 1.8%, Cosmetic 2.4%, Quarrying and earthworks 1.8%, Paper and wood pulp manufacturers 2.0%
- 97% of the visitors were involved in purchasing decisions in their company.
- 87% of the visitors were satisfied with the opportunities for obtaining information and establishing contacts.

#### Exhibitor Analysis

- 94% of the exhibitors thought IPB 2012 had the right product mix.
- 95% of the exhibitors were satisfied with the organization and service.
- 97% of the exhibitors expected noticeable follow-up business due to contacts made during the exhibition.
- 93% of the exhibitors expressed that IPB 2012 successfully helped their business development.

#### Participation fee

(minimum stand space 12 m<sup>2</sup>, Including Chinese Business Tax at the statutory rate.)

	Zone A
<b>Shell scheme package</b> includes stand space, catalogue entry and internet entry, stand partition walls, fascia board, carpet, 1 information counter, 3 black leather chairs, 3 long-arm spotlights, 1 bar stool, 1 round table, 1 storage area with lockable door, 1 waste basket, 1 power socket (max 500W)	RMB 2,000/m <sup>2</sup>
<b>Stand space</b> includes catalogue entry and internet entry. It does not include any stand construction. It is not allowed to use stand partition walls of adjacent stands. Stand constructions for stand space requires approval by the organizer!	RMB 1,600/m <sup>2</sup>
Corner +5% Head +10% Block +15%	
<b>Co exhibitor (per company)</b>	RMB 1,600

**FAX feedback: +86(0)21.52284011**

#### Company name

<b>Tel</b>	<b>Fax</b>
<b>E-mail</b>	<b>Contact</b>

- We are interested in participating in IPB, please send us the application form.
- We are interested in visiting IPB, please send us the updated information.
- We are interested in holding seminars at IPB, please contact us.

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