

PMR Ltd.

Experience in action





PMR - Background

- A British and American owned company, operating since 1995.
- Headquartered in Krakow, Poland, close to the countries that are the focus of the commissioned projects and its publications.
- Over 75 highly competent and experienced staff.
- Experience in providing high quality business intelligence and services on over 20 countries in Central and Eastern Europe and CIS as well as now India and China.
- 3 core competencies: business publications and on-line news, corporate consultancy and market research.
- One of the largest companies of its type in the region.



PMR Ltd. has three divisions:





PMR - Publications

- Both FREE & Paid services.
- Regular sector Newsletters, On-line News Portals & Annual Reports (with forecasts).
- Sector web portal support Construction, ICT, Pharma, Retail.
- PMR MarketInsight, proprietary research and analysis methodology.
 MarketInsight
 Methodology
- Happy to send FREE samples of Newsletters, Brochures/Table of Contents from Reports.
- Is a member of SIPA.





PMR Publications - Construction

www.ceeconstruction.com / www.constructionpoland.com

www.constructionrussia.com / www.constructionukraine.com

On-line News Services:

- Polish Construction On-line.
- Russian Construction On-line.

Regular PDF Newsletters:

- Polish Construction Reveiw (weekly news / monthly analysis).
 - Russia Construction Review (bi-weekly news review).



PMR Publications - Construction

Recently Published Reports:

- Construction China (Apr 09)
- Construction Romania (Apr 09)
- Construction Poland H1 (Apr 09)
- Construction Bulgaria (Mar 09)
- Cement CIS (Feb 09)
- Construction Balkans (Feb 09)
- Euro 2012 Poland/Ukraine (Jan 09)
- Steel Market Poland (Dec 08)
- Construction Ukraine (Dec 08)
- Wall Materials Russia (Dec 08)

- Roofing Materials Poland (Nov 08)
- Construction Poland H2 (Oct 08)
- Construction Russia (Sep 08, updated Feb 09)
- Roofing Materials Russia (Sep 08)
- Non-Residential Romania (Aug 08)
- Resdiential Poland (Aug 08)
- Construction India (July 08, updated Feb 09)
- Construction Kazakhstan (June 08)
- Mining & Mineral Machinery Russia (Jan 08)
- Construction Machinery Russia (Aug 07)



PMR Publications - Construction

Upcoming reports include:

- Construction Czech & Slovakia
- Construction Belarus
- Construction Chemicals Poland
- Construction Poland H2 2009



PMR – Custom Services in CEE

Thanks to a highly skilled internal team of native speaking professionals and a tested network of cooperating organisations we offer services covering the entire region of Central and Eastern Europe:

■ Bosnia and Herzegovina ■ Kazakhstan Romania Bulgaria Latvia Russia ■ Croatia ■ Serbia Lithuania ■ Czech Republic ■ Macedonia ■ Slovakia Montenegro Estonia Slovenia Ukraine Hungary Poland

Due to lanaguage and research capabilities we can also cover Western Europe, North America, Asia and South America.





PMR Research

- Full array of custom market research services including:
 - Customer satisfaction
 - Brand awareness/brand image
 - Name/packaging/product tests
 - Advertising campaign effectiveness
 - Internet research

- Competition studies
- Segmentation studies
- Usage & attitude research
- Product & brand positioning studies
- Coprehensive industry analyses
- Experience in working as a single point-of-contact for clients ordering projects in several countries at the same time.
- Profound knowledge of and long track record in Retail, FMCG, Pharma, Telecoms, IT and Construction markets with approx. 300 customised projects every year.
- Is a proud member of Esomar.



PMR Consulting

PMR Consulting provides **tailored business solutions** to foreign companies interested in Central & Eastern Europe. Services include:

- strategic FDI advisory in mergers, acquisitions (M&A) and greenfields
- Competitive Intelligence (detailed research of the competitive environment)
- custom market research
- searches for suppliers, subcontractors (sourcing) and partners
- other assistance to firms starting up or expanding in CEE
- conducts over 300 customized projects annually from 'quick research projects' to 'sophisticated strategic projects'.
- PMR Consulting is a SCIP member



PMR Services – example projects

Competitive Intelligence study for a leading European Steel Manufacturer who was interested in launching its steel products in road and rail construction in 5 CEE countries

Comprehensive market research about the cement, concrete, aggregates, roof tiles and brick markets in Russia, the Ukraine and Kazakhstan for a leading European producer looking to increase knowledge and search opportunities.

Multi-country market research for a leading Global market leader in Industrialized Mortars who was interesting in entering the Central & Eastern Europe region for the first time.

Supplier sourcing search for a leading manufacturer of construction equipment.

Detailed **periodical survey** carried out amongst leading **construction contractors** specialized in thermoinsulation works for a World leading Construction Material producer.

Market feasibility study and marketing strategy recommendation for portable gensets in Russia, Ukraine, Poland and the Czech Republic



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